CASE STUDY:
Hostelworld

ARCHER RECRUITMENT

ACCOUNT MANAGER

MARK RYAN
RECRUITMENT CONSULTANT

COMPANY PROFILE

FOUNDED:	1999
MARKET:	E-Commerce, Travel
WEBSITE:	www.hostelworldgroup.com

HOSTELWORLD GROUP

BUSINESS RELATIONSHIP

Archer has a long standing relationship with Hostelworld, first partnering in 2012. We support them in building high performing Engineering, Data & Product teams in Portugal and Dublin.

We were tasked with placing contractors to help Hostelworld to scale their Porto based Engineering function in 2025 to support their continued business growth.

Archer worked closely with Hostelworld to understand their unique technical requirements for this team. Paired with our deep understanding of their history and values, we successfully filled every search we worked on, with a short “Time to Hire” and strong conversion rate. Archer continues to partner closely with Hostelworld to secure top-tier technology talent.

CLIENT FEEDBACK

“We partnered with Archer in 2025 to support our international growth. From the outset, Archer understood that speed and efficiency were critical to us, priorities that aligned with our internal goals.

We sought candidates who balanced technical proficiency with our company values. The quality of talent provided was high, with a strong percentage of candidates progressing through our internal screening. Archer’s ability to deliver within our timelines was instrumental in helping us meet project milestones.

Throughout the process, Archer was responsive and straightforward. We view Archer as a valuable partner for talent acquisition support.”

Darragh Sweetman — Head of Growth Engineering

HIRING OVERVIEW

- 4x Software Engineers
- 2x QA Engineers
- 1x Head of Security
- 2x Data Engineers

THE OUTCOME

100% VACANCY FILL RATE	**100%** CONTRACTS EXTENDED
16 Days AVG TIME TO HIRE	**7:1** CV TO PLACEMENT

"Client Impact" *"Stronger Together"*