ARCHER RECRUITMENT

CASE STUDY:

TD Securities

ACCOUNT MANAGER
SIOFRA KENNY
RECRUITMENT MANAGER

COMPANY PROFILE

FOUNDED:	1987
MARKET:	BANKING & CAPITAL MARKETS
WEBSITE:	tdsecurities.com

BUSINESS RELATIONSHIP

Archer Recruitment first partnered with TD Securities for the recruitment of their Dublin based office in late 2022. We have supported them with a number of key hires in the areas of: Software Engineering (Frontend and Backend), IT Security, DevOps, Data, Business Analysts, and Project Managers.

TD Securities hires high-calibre talent who not only have strong technical skills but also understand the nature of the business and can engage Senior stakeholders. Our specialist approach and close partnership with TD allowed us to gain a deep understanding of their business to present them with the best candidates consistently.

Archer have experienced ongoing success in supporting TD Securities with their hiring goals, having successfully placed 25 candidates since the beginning of our partnership to date.

TD Securities

HIRING OVERVIEW

- 12x Software Engineers
- 6x IT Security Specialists
- 4x Business Analysts
- 3x Senior DevOps Engineers

CLIENT FEEDBACK

Archer Recruitment is a key partner in our hiring activities here at TD Dublin Tech Hub. They always take the time to understand our needs from both technical and business perspectives, asking incisive questions, and ensuring they are well-prepared to find best-fitting candidates. Throughout the hiring process, they are professional, committed to delivering successful outcomes, and highly effective in communication.

Under Siofra's leadership, the team have delivered time and time again, introducing us to candidates who are not only strong technically but also a great cultural fit. Their ability to align with our goals has made a real difference, and we highly value the collaborative relationship we have built with them over the course of many successful tech hires."

Gavin Murray - Head of Software Development

BOOK A CALL

THE OUTCOME:

100%	Vacancy Fill Rate
100%	Passed Probation
100%	On-Time Hires
3:1	Interview to Hire Ratio

"Client Impact"
"Stronger Together"