



**ACCOUNT MANAGER**  
**SIOFRA KENNY**  
RECRUITMENT MANAGER

**COMPANY PROFILE**

FOUNDED:	2021
MARKET:	FINTECH
WEBSITE:	apata.com

CASE STUDY:

# Apata

**BUSINESS RELATIONSHIP**

Apata engaged with Archer on an exclusive basis to search for 3 key engineering hires, and to help them to refine their recruitment process. They are a fintech company with a high-calibre engineering team and have high standards for the engineers they hire.

Additionally, their existing engineering team was short on time. Our mission was to deliver these critical hires while saving their engineers time in the CV review and interview process.

The solution was for Archer to take ownership of the CV review & 1st round interview selection process. We agreed on a small number of interview slots per week, fixed in the diary. We then selected our strongest candidates each week & booked them in for 1<sup>st</sup> interviews.



**CLIENT FEEDBACK**

Archer, particularly Sophie, Siofra, and Kieran, have been crucial in the recruitment efforts our company has made for 2024. Through their hard work and diligence, we have managed to fill 3 distinct engineering roles with candidates who have great experience and enthusiasm for their respective roles.

Archer was critical in helping us refine our thinking, requirements, and hiring pipeline in order to maximise our ability to attract the right candidates. Sophie, Siofra, and Kieran dedicated time to continuously seek feedback from us in order to better understand our requirements (even as those requirements evolved) and match us with the right candidates.

On our side, we can't imagine a more seamless or robust recruitment experience.

**Ross Casey – CTO at Apata**

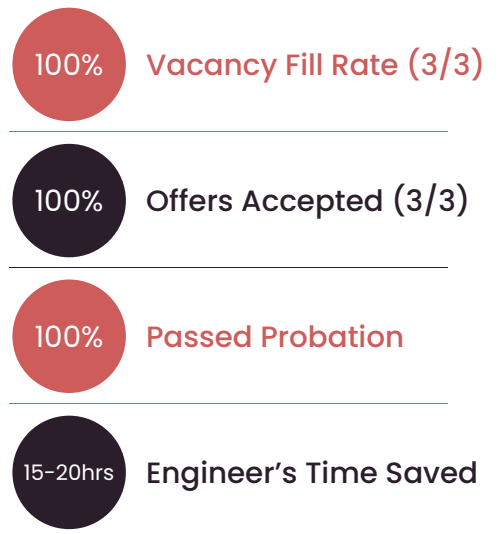
**BOOK A CALL**



**HIRING OVERVIEW**

- 1x Back End Engineer
- 1x Front End Engineer
- 1x Integration Engineer

**THE OUTCOME:**



**“Client Impact”**  
**“Stronger Together”**