



CASE STUDY:

# Fidelis MGU

**ACCOUNT MANAGER**  
**KIERAN TUMULTY**  
PARTNER

**COMPANY PROFILE**

FOUNDED:	2022
MARKET:	Reinsurance
WEBSITE:	<a href="https://fidelismgu.com">fidelismgu.com</a>

**BUSINESS RELATIONSHIP**

In March 2023, Archer initiated a recruitment partnership with Fidelis MGU to support the establishment of their Technology Centre of Excellence situated in the heart of Dublin. At that time, Fidelis had only a small IT workforce in Dublin, marking the beginning of their tech presence in Ireland.

During the second quarter of 2023, Archer successfully placed 11 out of 13 new recruits within Fidelis MGU's Technology division. These placements encompassed various roles, including Technical Leadership, Software Engineering, Azure DevOps, and QA Software Testing, covering both permanent and contract recruitment needs.

While our partnership is still in its early stages, Archer looks forward to a continued partnership with Fidelis and collaborating with the team as they continue to grow and expand in Ireland.



**HIRING OVERVIEW**

- 4x Senior .Net Engineers
- Database Administrator
- DevOps Engineer
- 2x QA Software Testers
- Power BI / Power Apps Developer
- Senior Project Manager
- Test Lead

**THE OUTCOME:**



**CLIENT FEEDBACK**

While we are in the early stages of our journey, Archer has consistently produced positive outcomes for our recruitment efforts in Dublin throughout 2023. A significant challenge we faced, given our limited market presence in Dublin, was attracting top-tier candidates and effectively conveying our company's identity while competing with other established MNC's in the market.

Archer has excelled in addressing these challenges for Fidelis MGU by supporting our technology recruitment campaign. Our partnership with Archer stands out for two primary reasons. First and foremost, they are clear in their commitments and consistently deliver on their promises.

Secondly, they maintain a refreshing level of transparency by providing candid feedback when they believe a search is not progressing in the optimal direction. They actively share insights gathered from the market and adopt a solutions-oriented approach to ensure we can navigate any challenges and move forward effectively.

Although only partnering with Archer this year, they are now a trusted partner who continue to support our recruitment needs.

**Hope Spicer – Recruitment Business Partner**

**BOOK A CALL**

**“Client Impact”  
“Stronger Together”**