



**ACCOUNT MANAGER**  
**KIERAN TUMULTY**  
**PARTNER**

**COMPANY PROFILE**

FOUNDED:	1984
MARKET:	Fintech
WEBSITE:	crd.com

**CASE STUDY:**

# Charles River Development

## BUSINESS RELATIONSHIP

Archer first partnered with Charles River Development (CRD) in 2015, shortly after they opened their office in Ireland. Our mission was to help them build their teams of systems analysts, application support analysts, and data analysts. Archer worked closely with CRD as they scaled their Dublin team to 35 people until they were ultimately acquired by State Street in 2019. Archer placed 23 people with CRD during this time period.

Archer has since continued to partner closely with CRD to support them on critical, hard-to-fill IT hires in Dublin.



## HIRING OVERVIEW

- 2x Team Leads
- 3x Data Analysts
- 1x Project Manager
- 11x Systems Analysts
- 5x Associate Systems Analysts
- 1x Systems Engineers

## THE OUTCOME:



## CLIENT FEEDBACK

Charles River Development started working with Archer when we had 3 people in Dublin, and they quickly became our trusted recruitment partner. Charles River Development worked with Archer throughout the journey of building our team in Dublin.

Archer took the time to understand in requirements in detail, and to focus on sending us candidates that were a genuine match for our requirements. They gave us feedback and advice on our recruitment process and benefits package, to help give us the best chance of securing the people we wanted to hire.

They were proactive, eager, and clearly cared about our success. They were responsive and quick to follow up. I would be glad to recommend Archer to any company hiring technology professionals in Ireland, particularly if they are at the beginning of a growth journey.

**Adrian Ellard – Head of Charles River Development Ireland**

**BOOK A CALL**

**“Client Impact”**  
**“Stronger Together”**